

Presenting









THABO PATRICK LEEUW

Chairman of the Board +35 years industry experience 16 years at Hulamin

GEOFF WATSON

Interim Chief Executive Officer

+45 years industry experience

12 years at Hulamin

Outgoing interim CEO returning to board
as non-executive director (effective 01-Dec-23)

MARK GOUNDER

Chief Financial Officer

28 years industry experience

2.5 years at Hulamin

Incoming CEO (effective 01-Dec-23)

Agenda

Welcome and refreshments (09H00 – 09H30)

Presentation (09h30 – 10H30)

(Chairman, Executive Directors)

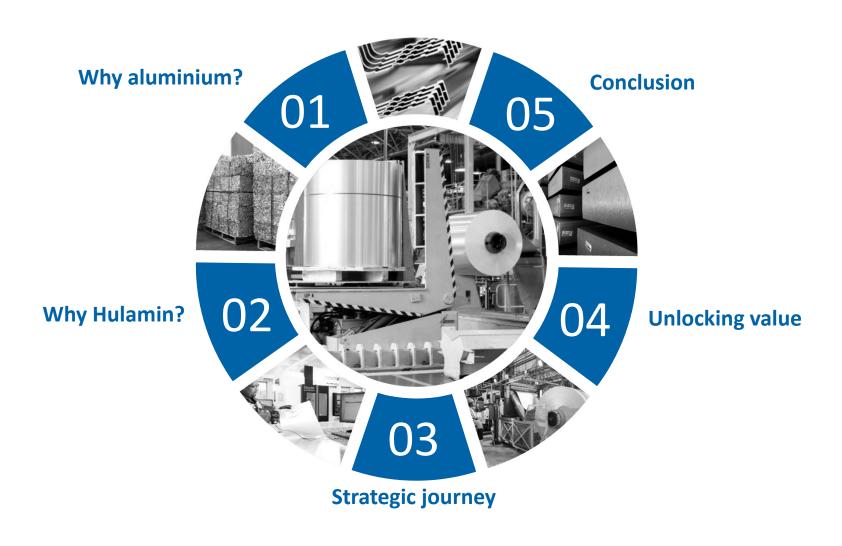


Lunch (12H30 – 13H30)

Plant tour (11H00 – 12H30)

Safety induction 10H30 - 11H00

Presentation content





Why Aluminium?

Long term demand outlook remains strong

"A diverse mix of GDP and FMCG driven demand serviced with a green material..."















Automotive

Construction

Foil

Engineering

Packaging

Renewable Energy













Short-term pressure



"Whilst we remain market unconstrained in the long term, we are experiencing short-term demand constraint which has been mitigated by proactive cost reduction measures..."

- Post Covid destocking, global inflationary environment leading to a sharply constrained market
- International Can Stock and Cold Roll Standards demand declines
- Local Canbody sales impacted by stock reductions
- Automotive sector remains flat to negative
- Plate and Foil demand in US is satisfactory
- Local Common Alloy is satisfactory, largely supported by weaker Rand



Why Hulamin?

What we do

+1 800

Employees

0.26

Lost Time Injury Frequency Rate per 200k hours worked



Hulamin is Africa's largest aluminium fabrication company with capacity of 200kton driven by product mix

Divisions Industries by global export markets AFRICA EUROPE AFRICA **AUSTRALASIA Rolled Products** 0 A range of technologically advanced sheet, coil and plate **Rolled products** 22% **Richards Bay Cast House** Rolling slab casting facility **Hulamin Containers** Standard and customised rigid foil containers for the local catering industry and household use **Extrusions Extrusions** Standard and custom extrusions for engineering, automotive % of revenue and architectural markets Automotive and transportation Building and construction General engineering Packaging Hulamin in numbers for six months ended 30 June 2023

ZAR 3.5bn

Net Asset Value

+ZAR 900m

Market Capitalization

+ZAR 8bn

Revenue

<30%

Debt Equity Ratio

Rolled Products production plant



Hulamin is the only aluminium rolling mill in Africa capable of high margin Plate, Can and Light Gauge Foil products





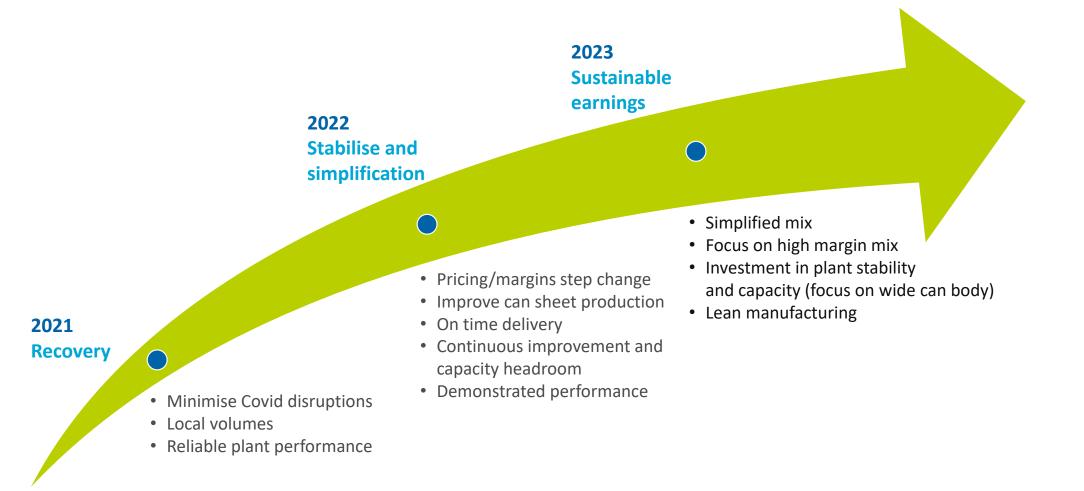
Production processes		Capacity (ktonnes)
Casting		400kt
Hot rolling	Scalping	240kt
	Cladding	240Kt
Cold rolling		180kt
Finishing	Slitting and cut to length	
	Tension levelling	
	Coating, cleaning, pre-treatment lubrication	
	Plate processing	
	Foil rolling and finishing	



Hulamin's Strategic Direction

Our strategic journey





Key strategic priorities into the future



Business Model

- 1. Simplification
- 2. On time delivery
- 3. Focus on local market
- 4. Can stream a priority
- 5. Align cost base to benchmark
- 6. Create capacity through continuous improvement
- 7. Investment in reliable plant performance

123456

- Domestic canbody
- · Simplify foil mix and substitute hotband with cold rolled standards
- · Optimise current true cold rolled capacity through CI enabling headroom

Focus areas and roadmap

4 5 6

 UBC melting and decoating capacity



- Grow can end & tab volumes
- Continued product and market development

Business model

2023

2024

2025

2026

2027

Future

Phase 1

Phase 2

Phase 3

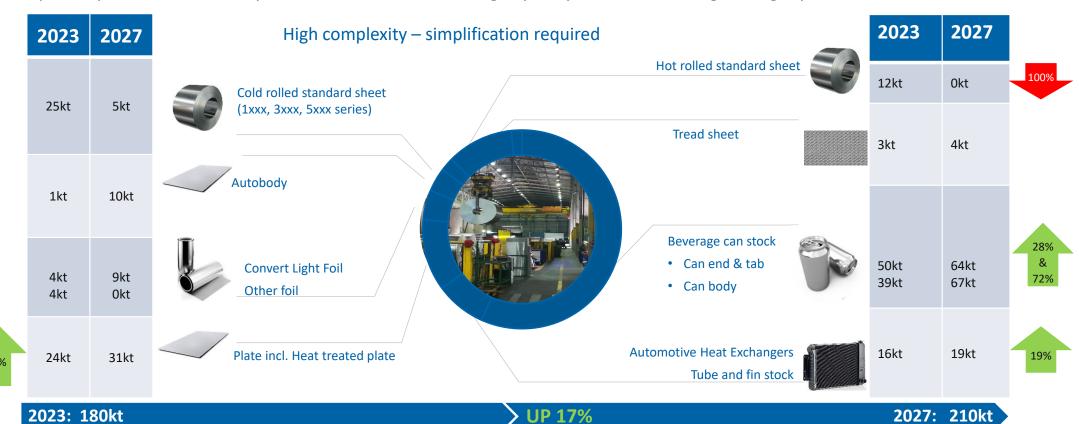


Value Unlock

Rebased production capacity 2023 to 2027

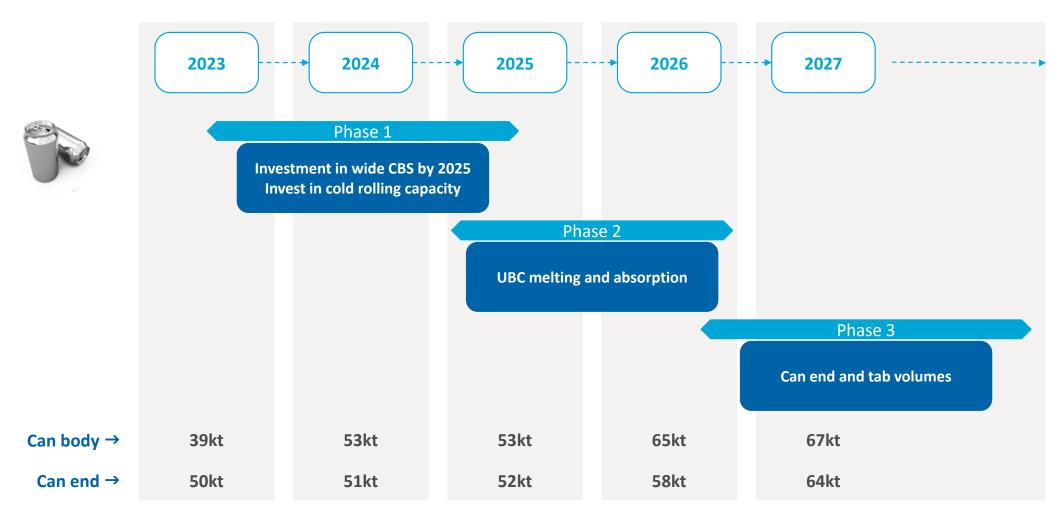


"Simplified product mix to fully utilise available cold rolling capacity and focus on high margin products..."



Capital allocation – Can stream

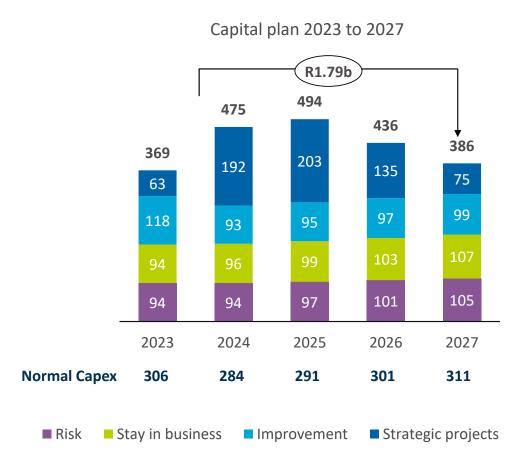


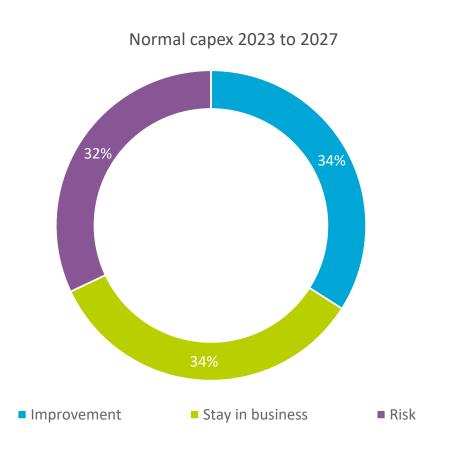


Capital plan



"Investing for plant reliability, capacity and capability to support commercial strategy..."





Continuous improvement: creating capacity and capability



"Effective teams and people building a sustainable business. Through various initiatives equipment capacity has increased by 10% "

Kaizen initiative 1

Kaizen initiative **Corner Tear Aborts** Reduction

Kaizen department Remelt

Kaizen initiative 2

Kaizen initiative **FS15 Cycle Time Improvement** Kaizen department

Coil Processing

Kaizen initiative 3

Kaizen initiative **Forced Production Delay** Reduction

Kaizen department

Coldmills (S6)

Kaizen initiative 4

Kaizen initiative 5182 throughput improvement

Kaizen department Technical, Hotmill and Coldmills

Kaizen initiative 5

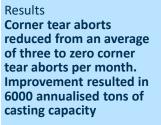
Kaizen initiative **Financial Close Cycle Time Improvement**

Kaizen department Finance

Kaizen initiative 6

Kaizen initiative **Order Confirmation Cycle** Time Improvement Kaizen department **Planning**







Results **CBS** cycle time reduced from an average of 85,4 to 65 minutes. Improvement resulted in 900 CBS tons per month capacity



Results Average inspection time delay reduced from 56 to 20 hours per month resulting in 400 tons of **CBS** throughput



Results **CES** cycle time reduced from an average of 17,42 to 12,69 days, with improved throughput rate from 22,42 to 36,34 tons per hour and a reduction of 225 tons inventory. Final tabstock rolling at S5 has created 450 tons per month capacity



Results Results Financial close cycle time reduced from 20 to 4 days





Conclusion

Market driven capital investment to match the width capability (CBS) of imports that drives local sales to increase 72% to 67Kt

The 72% increase in CBS will pull UBC consumption from 7,000t to 28,000t

Beyond 2027 there are opportunities to increase Can End capacity for exports

Cost initiatives to improve global competitiveness to align to benchmarks

Resolve Extrusions import Billet supply, alternative local supply being explored

Generate positive free cashflows

Return shareholder value and distribution of earnings

Conclusion



PLANT TOUR